

Business Development Executives

An established IT and telecoms provider based in Witney, Oxfordshire. Looking to recruit two ambitious and enthusiastic Business Development Executives to join their successful team. One full time and one part time.

The role is centred around proactively contacting new businesses to promote STL's services.

Job Description

- Full & part time positions available
- Proactively contact new businesses to promote STL's services
- Promote ongoing marketing campaigns to new customers
- Arrange appointments for the business development managers
- Regular use of CRM to log customer interaction
- Communicate with other areas of the business to ensure a positive customer experience

The Person

- Great attitude and work ethic
- Target driven
- Comfortable in proactively making outbound calls to gain new business
- Excellent telephone manor
- Ability to build relationships quickly
- Experience in tele marketing and or sales

The Company

- Up to 30 days holiday PA (full time)
- Central Witney location
- Private healthcare
- Uncapped commission
- £32,000 OTE (full time)
- Salary & holiday prorated for part time